



NEXT BIOSCIENCES

SALES CONSULTANT GENETICS - WESTERN AND EASTERN CAPE

Next Biosciences is a leading biotech company that combines medicine, science, and technology to create innovative products and services, empowering people to invest in and take personal ownership of their future health. We pride ourselves on upholding the highest levels of ethics, integrity, and professionalism in every interaction.

 ****LOCATION:** WESTERN & EASTERN CAPE

 ****JOB TYPE:** FULL-TIME

 ****SALARY:** MARKET RELATED

 ****START DATE:** 01ST FEBRUARY 2026

ROLE OVERVIEW:

We are seeking a dynamic and driven Sales Consultant Genetics - Western & Eastern Cape to join our team. In this role, you will build and maintain strong relationships with healthcare professionals while promoting and selling our genetics portfolio. You will serve as the key link between Next Biosciences and our clients, ensuring their needs are met while delivering on sales objectives.

QUALIFICATIONS & SKILLS:

Qualifications:

- BSc in Genetics (essential).
- Minimum 2 years' experience in pharmaceutical, diagnostic, or medical sales.
- Existing relationships with gynaecologists in Western & Eastern Cape (advantageous).

Skills & Attributes:

- Strong communication and interpersonal skills.
- Excellent organisational and administrative ability.
- Critical thinking and problem-solving capability.
- Self-motivated, adaptable, and able to work under pressure.
- Knowledge of NGS technology and related applications.
- Innovative, proactive, and able to work independently while being a strong team player.

KEY RESPONSIBILITIES:

- Achieve and exceed sales targets for assigned products within the region.
- Build and maintain strong relationships with healthcare professionals, including gynaecologists, fetal maternal specialists, theatre sisters, sonographers, and genetic counsellors.
- Arrange and conduct in-field engagements, product education sessions, and follow-up visits.
- Provide in-service training to hospital staff where required.
- Ensure effective management of stock, kits, and marketing materials in the field.
- Submit timely reports on market activity, customer feedback, and competitor trends.
- Represent Next Biosciences at conferences, webinars, and events (including occasional weekends/public holidays).
- Collaborate with internal teams to ensure seamless client support and service delivery.

WHY JOIN US?

At Next Biosciences, you'll be part of a passionate, future-focused team making a real difference in health and science. We believe in professionalism with heart—and we're looking for someone who embodies both.

WHAT WE OFFER

Innovative Environment: Work at the forefront of Bio Technology, where your role directly impacts people's lives.

Collaborative and Learning Culture: Join a supportive team that values your input and fosters professional growth.

Employee Value Proposition: Comprehensive employee benefits-including Retirement Fund and Medical Aid, state of the art facilities, Earned Wage Access, etc.

Employee Engagement Activities-including gifts on special occasions or milestones and paid time off on your birthday, Wellness and Social events & Training and Development.

TO APPLY

Please follow this link to complete the application

[Sales Consultant Genetics Western and Eastern Cape](#)



CLOSING DATE FOR APPLICATIONS:

Friday, 16th January 2026

For more information, you can visit our website with this link down below
<https://nextbio.co.za/Who-are-we/Careers/Vacancies>